

**Steve Foulsham ACII – Chartered Insurance Broker  
Technical Services Manager, BIBA**

Steve's insurance career began in 1970 and has worked for a number of major insurers prior to entering broking in 1991. He joined BIBA in 2006 and now runs BIBA's successful schemes and facilities portfolio. He is also involved with the BIBA Property and Liability Committees, Health Insurance Focus Group, Motor Panel and the Trade Credit Focus Group. He has also played a major role in developing and promoting the BIBA Business Resilience campaign. Steve also plays a key role in responding to Technical queries from members and consumers.