

South-East Region Newsletter

May 2010

Keep up to date with your region by visiting the BIBA website at www.biba.org.uk

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BIBA

Welcome from chairman



Welcome to another newsletter from the south-east region. A change in government is now confirmed and the repercussions this may mean for our industry have been broached at the compliance forums that have already run this year. I can assure all members that BIBA have maintained vital links with all political parties during the past few months to ensure that any changes are considered, realistic and relevant to our sector and not just a knee jerk reaction to public pressure following the banking failures.

Also looming on the horizon is the BIBA conference (19-20 May) at Excel Centre, London and, if you haven't done so already, you should pre-register your attendance which is free to all BIBA members as this will guarantee you lunch on the day. I am sure that you have all seen the bulletins detailing the impressive speaker lineup and seminars sessions and BIBA believe that this is already shaping up to be one of the busiest conferences to date.

Finally, if you were not aware, BIBA has launched a recruitment section to the website. It is in the early stages of development but there are already a number of vacancies listed and you can even sign up for e-mail alerts. It can be found in the Broker page of the website and certainly worth a look.

Please feel free to contact me as detailed to discuss any suggestions for social or industry events you feel would benefit our members.

Paul Smith – BIBA South-East Chairman

In this Issue: [Click on link below](#)

Compliance Forums - 13th October (London) & 30th June (Eastleigh, Hampshire)
Golf Day - Wednesday 14th July
Five a-side Football Tournament - Thursday 10th June
BIBA Conference - Wednesday 19th - Thursday 20th May
SE Regional Dinner & Dance - Friday 12th November (**Help for Heroes & Insurance Charities**)
Broker Academy Training
'Find a Broker' - Ensure your firm's details are up to date

2010 BIBA South-East Diary

Compliance Forums

Wednesday 13th October – John Stow House, London.
Wednesday 30th June - CCV Office, Eastleigh, Hampshire. (Fully booked)

These sessions are proving as popular as ever. Steve White will, once again, be presenting members with up to date information on potential issues or changes with regulatory matters. The 30th June in Eastleigh is completely full and the morning session for the 13th October is quickly filling up. There will be two sessions from 10.00am to 1.00pm or 2.00pm to 5.00pm to provide members with more flexibility. If you would like to attend then please click [here](#) to reserve your space.

Golf Day – Westerham Golf Club - Wednesday 14th July.

Whether you are a beginner or an accomplished golfer then come and join us for this year's golf day at Westerham Golf Club, a short drive from J6 of the M25. The afternoon will start at 1.00pm with a bacon roll and tee off time will be at 2.00pm. The competition will be an individual stableford and the winner will be awarded the regional trophy. There will be a 2-3 course meal to complete the day in the club house. If you are interested in registering then please click [here](#) to reserve your space.



Five a-side football – Thursday 10th June

Powerleague, Wallington, Croydon.



Get a company team together and join in the BIBA SE tournament – we are sure you will be aspiring to the efforts of the England team during the World Cup and we know that there are a number of firms out there with their very own teams. If you would like to register your interest please click [here](#).

BIBA Conference



Wednesday 19th and Thursday 20th May 2010 – Excel Centre, London.

'Professionalism in a Changing World' is the theme for this year's conference. The recent bulletins show a wide range of speakers and topics which provide something for everyone. Keynote speakers include John Simpson, CBE and Joanna Lumley, OBE who will be interviewed by Jonathan Dimpleby along with a number of well respected industry and business professionals providing the core seminar programme. Please ensure that you pre-book your place at the conference to ensure you receive lunch not available if you register on the day. To pre-book please visit www.biba.org.uk and click on the conference icon.

Regional Dinner & Dance – Friday 12th November

Hilton Hotel, Croydon.



Reserve your tickets or table for this year's dinner early. It will be held at the Hilton Hotel in Croydon once again and this year we are supporting two charities on the evening - Help for Heroes and The Insurance Charities. I'm sure that most of you will have heard of Help for Heroes but maybe not so much about The Insurance Charities. They give vital financial support to past and present employees of the insurance industry, and their dependent relatives, who are suffering financial hardship. If you would like to learn more about what they do please visit their website at www.theinsurancecharities.org.uk. We have a guest speaker this year, Howard Smith, who worked in the insurance industry for a number of years but promises not to mention it and keep all subject matter light-hearted with a little leg pulling too. Howard will be followed by a disco so you can dance the night away. To make a reservation please click [here](#).

Broker Academy Training

Technical, Business Skills and Personal Development

All firms that are authorized and regulated by the FSA have to ensure that their staff has the appropriate knowledge, skills and expertise to discharge their duties. Broker Academy offers a range of courses to help firms comply with these requirements.

The Broker Academy provides firms with access to the complete package of learning and development services provided by the CII to support professionalism and career advancement in the broker market. Further details of the Broker Academy can be found at http://www.cii.co.uk/generalinsurance/faculties_societies/ba/Default.aspx.

All Broker Academy courses now provide short course assessments on each of the training sessions. These assessments show that the delegate has competently understood the main aims and objectives of the course.

Find a Broker

It is vitally important that members update their details on the BIBA website, stating their areas of expertise in order to ensure that you benefit from any potential enquiries to the 'Find a Broker' section of the website or to the call centre. If you have any problems updating your details please contact Kirsty Gordon at Gordonk@biba.org.uk

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