

Central Region Newsletter

January 2010

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BIBA

Welcome from chairman



Happy New Year to all Central region members and I'm sure that we all hope this will be a more positive time for everyone. Although we will be running tried and tested events such as compliance forums we are also keen to encourage participation within the region from members employees who would not normally be aware of their companies involvement with BIBA or the benefits of BIBA membership. With this in mind we have organised a number of new social events including karting, five a-side football and ten pin bowling which have not been tried in the region before and we hope will be very popular. We will be organizing relevant industry events as necessary but if you have any suggestions that you feel Central members will benefit from then please advise Diane Smyllie as only by your input and participation can we thrive as a region.

I look forward to meeting you at forthcoming events.

Ian Langley – BIBA Central Chairman

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2010 BIBA Central Diary

Compliance Forums

Tuesday 13th April and Wednesday 13th October – John Stow House, London.



Who will be in control of regulation in 2010? With the potential turmoil in the regulation sector this year with a possible change of government Steve White will be presenting these ever popular sessions providing members with up to date information on potential issues. There will be two session on each day from 10.00am to 1.00pm or 2.00pm to 5.00pm to provide members with more flexibility. If you would like to attend then please click [here](#) to reserve your space.

Golf Day

Thursday 24th June – Harewood Downs Golf Club

This is a firm fixture on the Central region calendar as it always proves to be a winner with the members. There will be teams of 3 or 4 players and you can enter a full team or as an individual and be allocated to a team on the day. There is a winners cup which will be presented during the buffet to end the days sport. The cost of the day is approximately £40 per person and will be confirmed nearer the date. If you are interested in entering please click [here](#) to reserve your space.



Lloyd's visit

Wednesday 28th April



We are pleased to be able to give members an opportunity to visit the world's most famous insurance brand 'Lloyd's'. You will be guided around this iconic building with a few surprises and given a short history and informative briefing. If it is not in use on the day of the visit you may have an opportunity to visit the Adam room used by the Council of Lloyd's. It was originally located in Bowood House in Wiltshire designed by Robert Adam in 1763 for the first Earl of Shelbourne.

The room provides a striking contrast between the classical interior design of Adam and the post-modern architecture of Lord Rogers, who designed the present Lloyd's building. Lloyd's also has an impressive Nelson collection including the log book kept of the master of HMS Euryalus during the battle of Trafalgar which recorded Nelson's famous message to the fleet – 'England expects that every man will do his duty'. If you are interested in attending there is a small charge of £10 per person and to reserve your space please click [here](#).

Karting

Date TBA (March/April)

Accelerating, braking, racing, sliding, skidding, cornering and maybe even winning. This is a great opportunity for you to try something new or if you've some experience get your lap times down or just to compete with your work colleagues have some fun and discover the next Jenson Button (if a few years too late) and get a taste of the racing driver lifestyle. To register an interest please click [here](#).



Five a-side football Tournament

Date TBA (May/June)

Get a company team together and join in the tournament – we are sure you will be aspiring to the efforts of the England team during the World Cup. Kick off at approximately 6.30-7.00pm and £50 entry per team. Please click [here](#) to register an interest.

Paintballing

Date TBA

If you feel the need to run around the woods shooting at your work colleagues or even boss then this event is specially designed for you. You could call it team building or you could even just see it as a way to vent your frustrations but remember your colleagues will have the same opportunities so those wise words 'do unto others.....' spring to mind. Either way it will be fun so if you are interested then please register an interest by clicking [here](#) and further details will be sent when available.

Ten Pin Bowling

Date TBA

A great way to get to know your colleagues a little better and an element of competition too! This is likely to be held later in the year but if you are interested please click [here](#) to register.

BIBA Conference



Wednesday 19th and Thursday 20th May 2010 – Excel Centre, London.

'Professionalism in a Changing World' is the theme for this year's conference. The title was chosen to reflect the strength of the broking channel at a time when the financial services industry is under the spotlight as never before. The event will take the new format of a full two day conference and exhibition held over a Wednesday and Thursday. Entry to both the conference and exhibition will be free to all BIBA members and all intermediaries are welcome to attend the exhibition at no cost.

Eric Galbraith, BIBA Chief Executive, added: "BIBA 2010 will address the business issues for all segments of the broking and intermediary channel, as well as providing the best networking experience available in the industry and the largest insurance exhibition in the UK. I look forward to welcoming you to BIBA 2010 in May next year."

Training

Broker Academy Training – Technical, Business Skills and Personal Development

All firms that are authorized and regulated by the FSA have to ensure that their staff has the appropriate knowledge, skills and expertise to discharge their duties. Broker Academy offers a range of courses to help firms comply with these requirements.

The Broker Academy provides firms with access to the complete package of learning and development services provided by the CII to support professionalism and career advancement in the broker market. Further details of the Broker Academy can be found at http://www.cii.co.uk/generalinsurance/faculties_societies/ba/Default.aspx.

All Broker Academy courses now provide short course assessments on each of the training sessions. These assessments show that the delegate has competently understood the main aims and objectives of the course. To review the technical, business skills and personal development courses on offer please go to the BIBA website by clicking [here](#).

Aviva Campaign

Members should be feeling the benefits of the Aviva advertising campaign starring Paul Whitehouse. BIBA has seen enquiries through the 'Find a Broker' online service double since the launch. To ensure that any potential customers don't have any problems finding you please make sure that you update your firms details through the self-service portal. If you have any problems doing so then please contact Kirsty Gordon at Gordonk@biba.org.uk

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